TAIMI YANIS

Founder (EUR 30.5k revenue, 740+ paying students) | Builder and operator | ESCP
linkedin.com/in/taimiyanis | taimiyanis6@gmail.com

Gap year: available for a 6-month internship from May 2027 | Based in Berlin, open to relocating

WORK EXPERIENCE

UNIFLOW | Founder, exam-prep edtech **Oct 2025 - Present**

- Built the company from zero to EUR 30.5k+ revenue from 740+ paying students in two semesters, across Paris, London, Turin and Madrid, with acquisition through WhatsApp communities, social media and word of mouth.
- Built an AI content pipeline that produced 22 exam-prep courses with automated quality checks.
- Leading the platform build (Next.js, Supabase, Stripe) with AI coding agents, including an AI tutor and an MCP connector.

ilem Group | Chief of Strategic Projects, Geneva **May - Aug 2026**

- Saved the sales team 80+ hours a month by rolling out 10+ AI automations (prospecting, follow-ups, meeting prep, knowledge sharing).
- Led the DETAILS brand website relaunch end to end with the executive team.

180 Degrees Consulting ESCP | Head of Finance & Sponsorship, Berlin **Jun 2026 - Present**

- Designed and shipped GABEX, the branch's ERP and CRM (treasury, recruitment, clients), in 6+ releases over 6 weeks (Next.js, Supabase, n8n).
- Manage a EUR 20k budget per semester for an 85-member branch across 5 countries and 16 consulting missions.

YALANA Consulting | Founder & Growth Consultant **Jun 2025 - Sep 2026**

- Grew a client's web traffic 45% (50,000 to ~72,500 monthly visits) through SEO, social media and repositioning.
- Built a 9-dimension website audit engine and ran 50+ growth audits for 10+ founders.

e-peas | Finance Intern, Belgium **Jun - Aug 2025**

- Produced financial reports, cash-flow monitoring and cost analyses with the CFO, and tracked the sales pipeline during international expansion.

AI & ENTREPRENEURIAL PROJECTS

- **Pipelette** (2026): shipped a meeting-notes app (web + Mac) that transcribes and summarises calls for under USD 0.10 an hour (Groq, Gemini, Supabase, MCP).
- **Dicto and Agentic OS** (2026): an on-device dictation app, and a control dashboard over 12 AI-agent workspaces.
- **Earlier ventures**: London Nights (~160 student events, 1,000+ per event) and MEH Lifestyle (clothing brand, ~60% margin, 1,000+ orders).

OTHER EXPERIENCE

ESCP Bachelor Society | Head of Marketing (Paris), Vice-President (London) **Jun 2024 - Aug 2026**

- Promoted 3-5 events a month for a 2,000-student community; as VP, led 4 teams delivering 2+ events a week.

EDUCATION

ESCP Business School | Bachelor in Management (London, Paris, Berlin) **Sept 2024 - May 2027**

- Economics, Maths, Accounting, Business Law | Student Representative | Maths tutor

Lycée Renée Descartes | French Baccalaureate, Maths and Economics **Sept 2021 - July 2024**

- Model United Nations: 5x Best Delegate award

SKILLS & INTERESTS

- Languages: French (native), English (fluent), Spanish (business), Arabic (conversational), German (A1)
- Build & AI: Claude Code, MCP, n8n, Make, Next.js, Supabase, Stripe, Vercel, Gemini, Groq
- Analysis & delivery: Excel, Power BI, Notion, financial reporting, release planning, stakeholder management; Generative AI certificate (ESCP)
- Interests: DJing, volleyball and rugby, Model United Nations, cinema